



Edison Opto Corporation
Investor's Conference
2021/01/29



Stock No: 3591

Disclaimer



Edison's presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The forward-looking statements in this release reflect the current belief of **Edison** as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Briefing Outline



Company Profile

Financial Information

Future Outlook

Company Profile

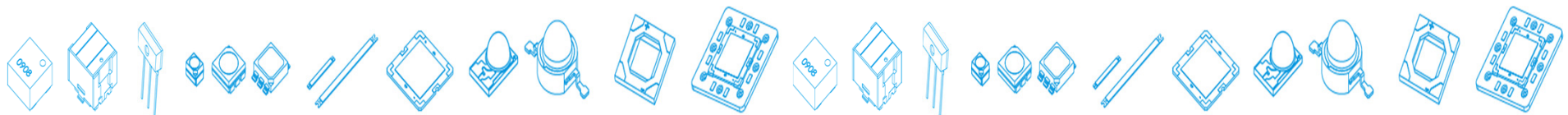
Financial Information

Future Outlook

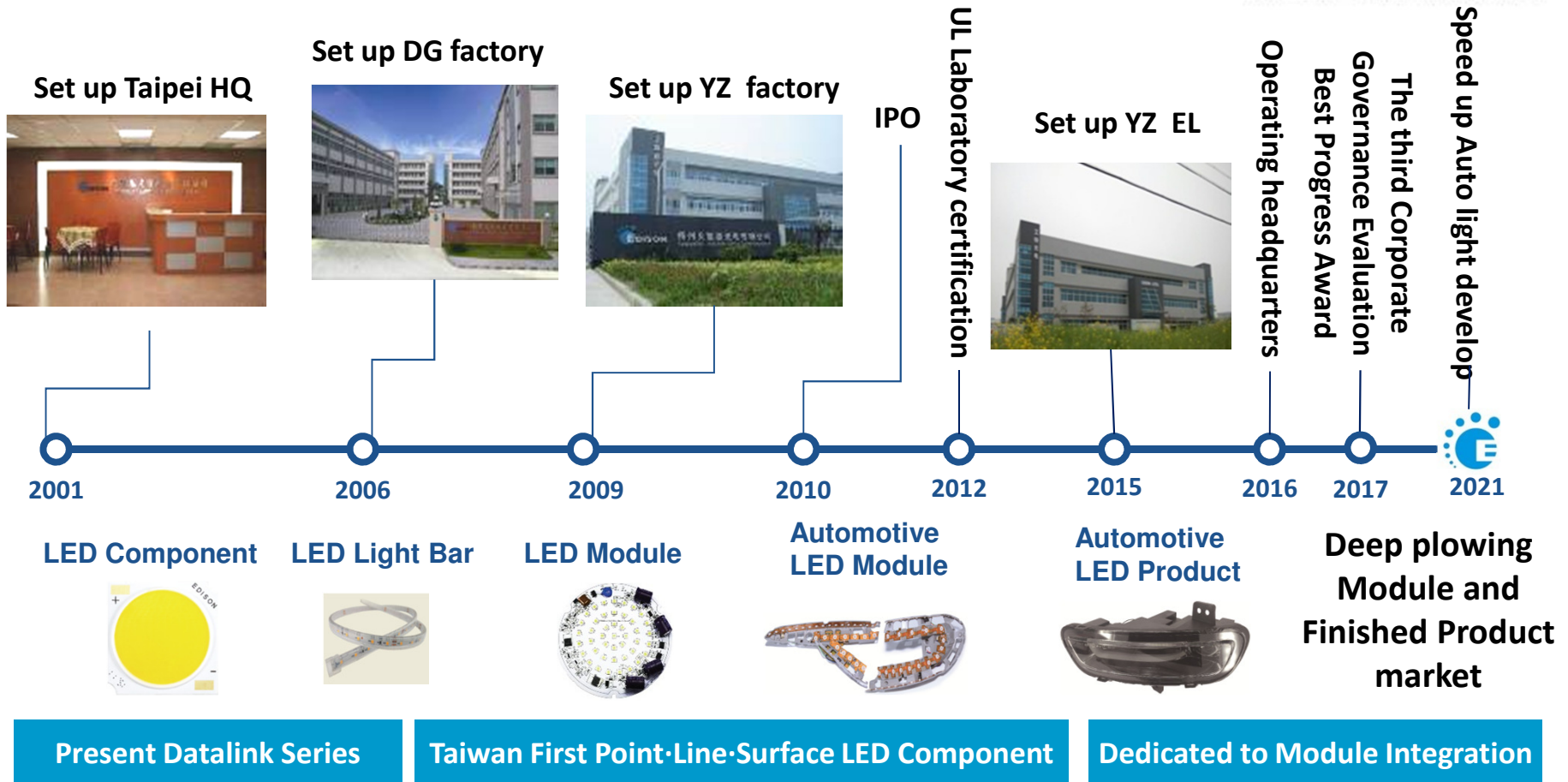
Company Introduction



Founded : 2001/10
IPO: 2010/11
Director: Jason Wu
CEO: Jason Wu
Employee: Around 800
Capital: US\$ 43 Million
Address: 4F., No.800, Chung-Cheng Rd., Chung-Ho Dist., New Taipei City 235, Taiwan (R.O.C.)
Product: i) LED lighting(Components, Modules and Finish products)
ii) LED Automotive(Components and Modules)
iii) Optical Datalink Components



Company History



2006 first TEMO technology integration program platform

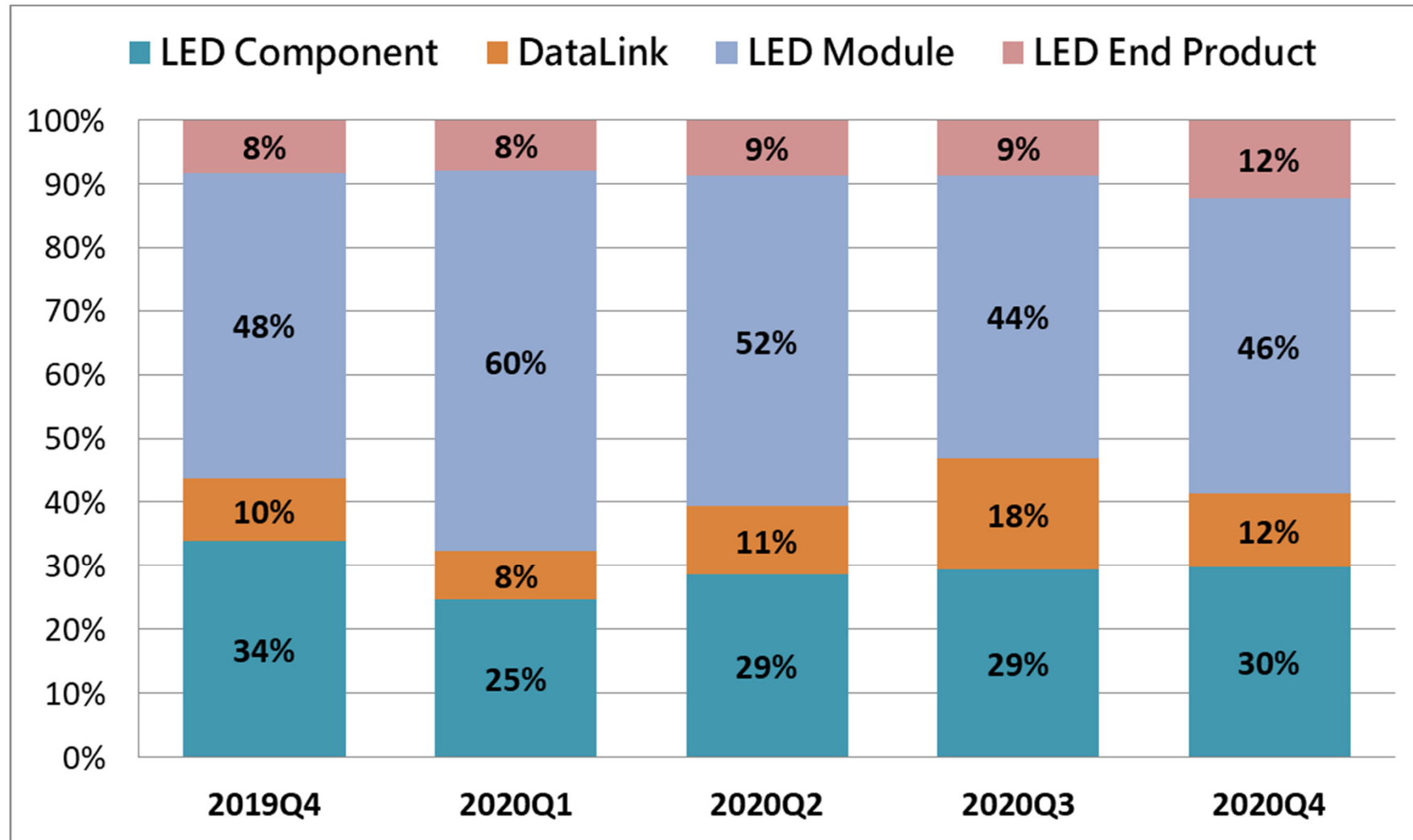


Company Profile

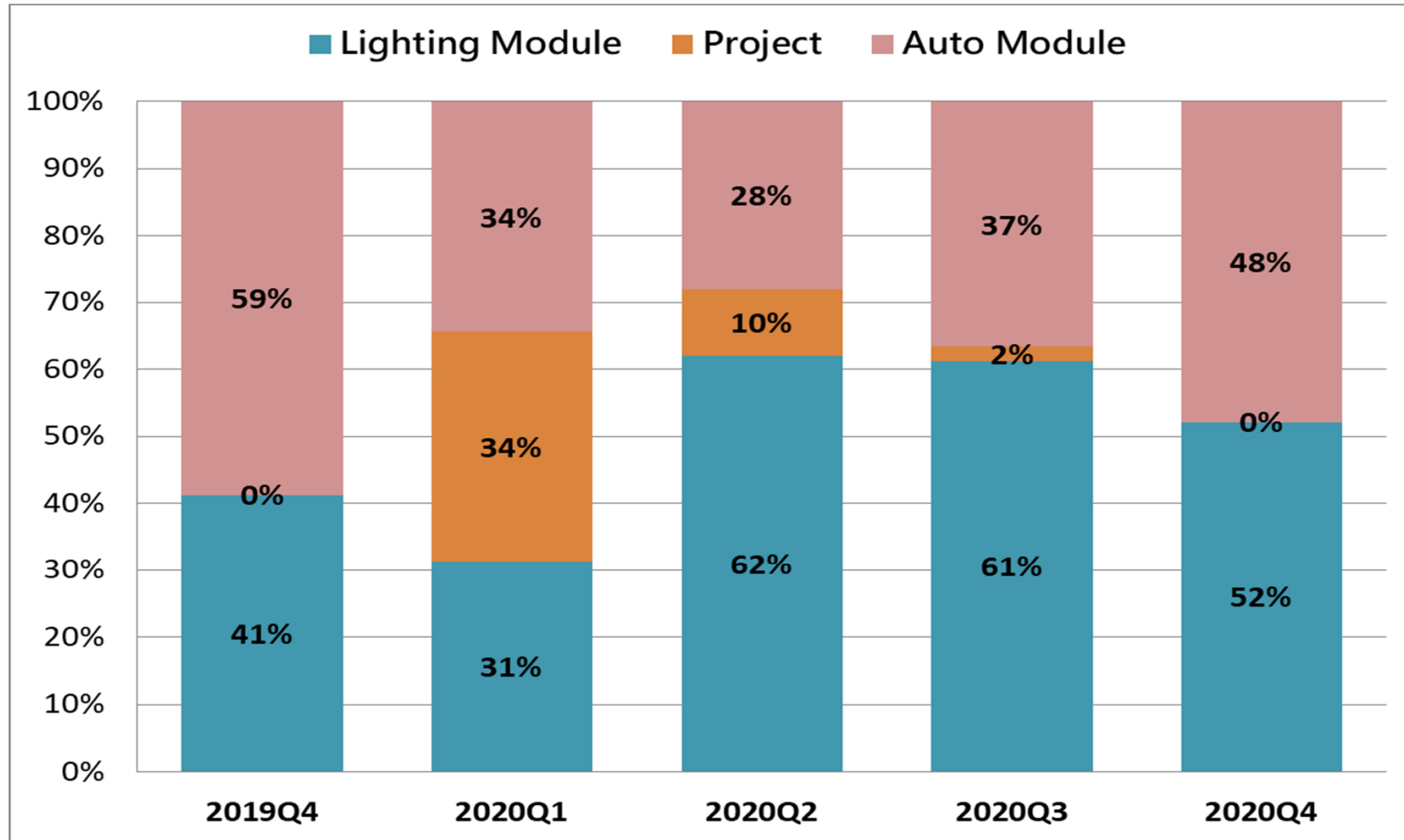
Financial Information

Future Outlook

Product Revenue Mix



LED Module Revenue Mix



Income Statement (QoQ)



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NT\$ Thousand

Item	Period	2020 Q3		2020 Q2		QoQ	
		Amount	%	Amount	%	Amount	%
Sales Revenue		478,432	100.0%	484,312	100.0%	(5,880)	-1.2%
Cost of Goods Sold		382,779	80.0%	388,048	80.1%	(5,269)	-1.4%
Gross Profit		95,653	20.0%	96,264	19.9%	(611)	-0.6%
Operating Expense		88,278	18.5%	87,026	18.0%	1,252	1.4%
Operating Profit		7,375	1.5%	9,238	1.9%	(1,863)	-20.2%
Interest Income		3,920	0.8%	5,615	1.2%	(1,695)	-30.2%
Foreign Exchange Loss		(5,418)	-1.1%	(1,287)	-0.3%	(4,131)	-321.0%
Gain(Loss) on disposal of assets		12,566	2.6%	(1,648)	-0.3%	14,214	862.5%
Other Non-Operating Gain		7,259	1.5%	1,066	0.2%	6,193	581.0%
Net income before tax		25,702	5.4%	12,984	2.7%	12,718	98.0%
Income Tax		3,315	0.7%	4,011	0.8%	(696)	-17.4%
Net income after tax		22,387	4.7%	8,973	1.9%	13,414	149.5%
Profit (loss), attributable to:							
Owners of parent		25,781	5.4%	12,705	2.6%	13,076	102.9%
Non-controlling interests		(3,394)	-0.7%	(3,732)	-0.8%	338	9.1%
		22,387	4.7%	8,973	1.9%	13,414	149.5%
EPS (NT\$ dollars)		0.22		0.11		0.11	

Income Statement (YoY)



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NT\$ Thousand

Item	Period	2020 Q1-Q3		2019 Q1-Q3		YoY	
		Amount	%	Amount	%	Amount	%
Sales Revenue		1,459,218	100.0%	1,778,696	100.0%	(319,478)	-18.0%
Cost of Goods Sold		1,190,489	81.6%	1,454,868	81.8%	(264,379)	-18.2%
Gross Profit		268,729	18.4%	323,828	18.2%	(55,099)	-17.0%
Operating Expense		266,443	18.3%	319,054	17.9%	(52,611)	-16.5%
Operating Profit		2,286	0.2%	4,774	0.3%	(2,488)	-52.1%
Interest Income		14,799	1.0%	14,654	0.8%	145	1.0%
Foreign Exchange Gain(Loss)		(5,845)	-0.4%	1,964	0.1%	(7,809)	-397.6%
Gain(Loss) on disposal of assets		11,136	0.8%	(384)	0.0%	11,520	3000.0%
Other Non-Operating Gain		7,710	0.5%	2,627	0.1%	5,083	193.5%
Net income before tax		30,086	2.1%	23,635	1.3%	6,451	27.3%
Income Tax		9,691	0.7%	14,381	0.8%	(4,690)	-32.6%
Net income after tax		20,395	1.4%	9,254	0.5%	11,141	120.4%
Profit (loss), attributable to:							
Owners of parent		30,551	2.1%	3,500	0.2%	27,051	772.9%
Non-controlling interests		(10,156)	-0.7%	5,754	0.3%	(15,910)	-276.5%
		20,395	1.4%	9,254	0.5%	11,141	120.4%
EPS (NT\$ dollars)		0.26		0.03		0.23	

Balance Sheet



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NT\$ Million

Item	Period	2020/9/30		2020/6/30		2019/12/31	
		Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent		1,217	34%	1,107	33%	1,001	29%
Accounts & Notes Receivable		416	12%	415	12%	425	12%
Inventory		217	6%	241	7%	245	7%
Other Current Assets		190	6%	131	4%	252	7%
Property, Plant and Equipments		1,206	34%	1,216	36%	1,245	36%
Other Long-Term Assets		296	8%	253	8%	287	8%
Total Assets		3,542	100%	3,363	100%	3,455	100%
Current Liability		878	25%	782	23%	793	23%
Non-current Liability		90	2%	60	2%	64	2%
Total Liability		968	27%	842	25%	857	25%
Common Stock		1,226	35%	1,250	37%	1,250	36%
Paid-in Capital		1,553	44%	1,547	46%	1,848	53%
Retained Earnings and other Equity		(233)	(6%)	(300)	(9%)	(554)	(16%)
Treasury stocks		(59)	(2%)	(79)	(2%)	(59)	(2%)
Minority Interest		87	2%	103	3%	113	3%
Total Shareholders' Equity		2,574	73%	2,521	75%	2,598	75%
Total Liability and Shareholders' Equity		3,542	100%	3,363	100%	3,455	100%

Company Profile

Financial Information

Future Outlook

Deep plowing Module and Finished Product market



Automotive LED Module



LED Module



LED Light Bar



LED Component



⇒ Edison's revenue portfolio diversified and continued to deepen the lighting modules and finished product applications market, and end consumers more closely linked. Develop to LED EMS Provider.



Edison Group

Q&A

Global lighting solution leader

TEMO

LDMS

Edison Opto Corporation

Lighting Design Manufacturing Service